

FIG. 1

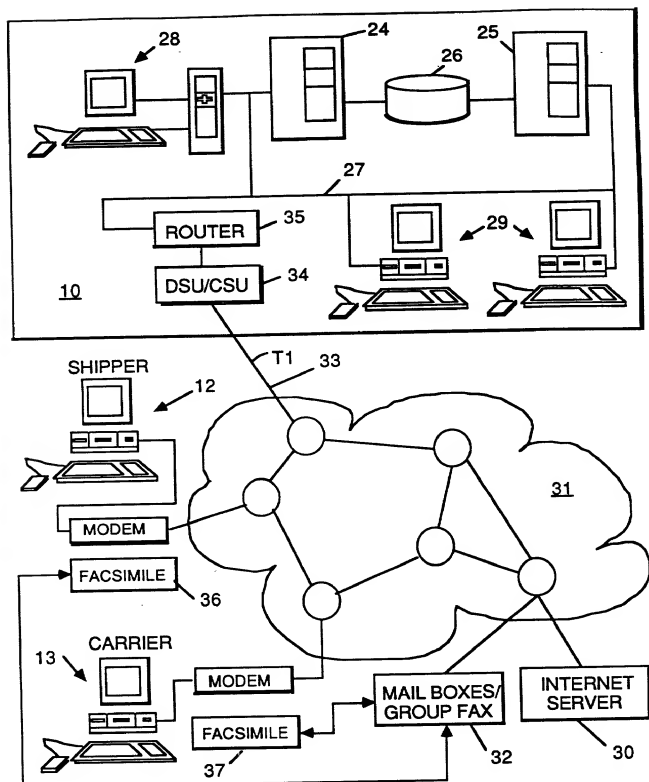


FIG. 2

Carrier Requirements

47

Load Type	Transport Mode	Interlining Allowed	Communications	Hazardous License Required
<input type="checkbox"/> TL	<input type="checkbox"/> Air	<input type="checkbox"/> NA	<input type="checkbox"/> NA	<input type="checkbox"/> NA
<input type="checkbox"/> LTL	<input type="checkbox"/> Ship	<input type="checkbox"/> NA	<input type="checkbox"/> NA	<input type="checkbox"/> NA
<input type="checkbox"/> CL	<input type="checkbox"/> Truck	<input type="checkbox"/> NA	<input type="checkbox"/> NA	<input type="checkbox"/> NA
<input type="checkbox"/> LCL	<input type="checkbox"/> Team Drivers	<input type="checkbox"/> NA	<input type="checkbox"/> Yes	<input type="checkbox"/> N/A

Equipment Requirements

48

Is the Equipment Supplied?	Equipment Class	Equipment Type
<input type="checkbox"/> Yes	<input type="checkbox"/> Trailer	<input type="checkbox"/> N/A
<input type="checkbox"/> N/A	<input type="checkbox"/> Equipment Length	<input type="checkbox"/> Equipment Width
<input type="checkbox"/> N/A	<input type="checkbox"/> N/A	<input type="checkbox"/> N/A

Add any further description/directions Here:

49

Origin Company
Street Address
City, State, Zip
Telephone, Fax
Contact Name

Destn Company
Street Address
City, State, Zip
Telephone, Fax
Contact Name

Other Details

Click Here when Done.

Click Here to Clear the Form

A3

A4

Fig. 3b

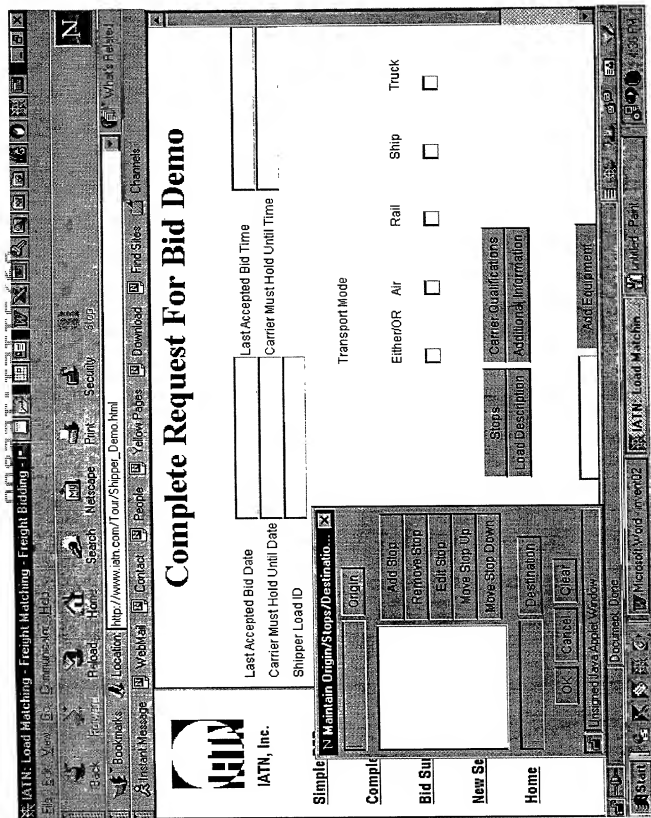



Fig. 3d

Internet Explorer - IATN Load Matching - Find Matching Freight Forwarding News...
 File Edit View Go Command (Alt) Help
 Back Forward Reload Home Search Newscape Print Security Stop
 Bookmarks Location http://www.iatn.com/Our/Shipper_Demo.html
 Instant Message WebMail People Yellow Pages Download Newsgroup Download
 Who's Related

Complete Request For Bid Demo



IATN, Inc.

Last Accepted Bid Date
Carrier Must Hold Until Date

Last Accepted Bid Time
Carrier Must Hold Until Time

Additional Information

Enter Additional Information Below

Transport Mode

Either OR Air ☐ Rail ☐ Ship ☐ Truck ☐

Carrier Qualifications

Additional Information

OK Cancel Clear

Unresponed Java Applet Window

Start

IATN Load Matching - [Untitled - Paint]

Nov 22 11:59 PM

Fig. 3e

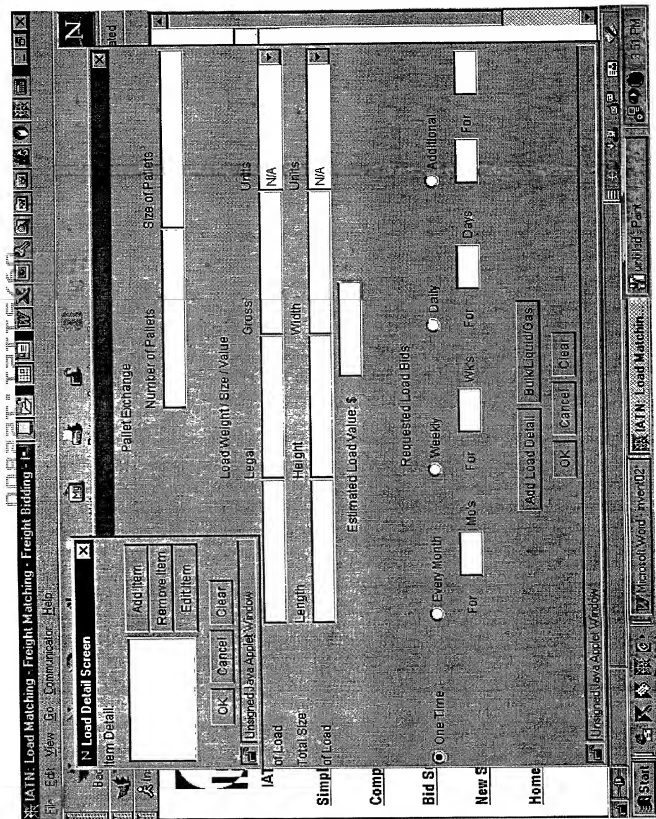


Fig. 3f

Equipment Type - Trailer Detail									
Trailer Type	Van Air Ride	Trailer Supplied (Power Only)							
Van Type	Van	Trailer Suspension	Min Trailer Length						
N/A	Van		N/A						
Max Trailer Length	Van Air Ride, heated	Trailer Height	Min Trailer Width						
N/A	Van w/Curtains		N/A						
Min Extensibles	Van or Flatbed	No. of Wheels	Min No. Axles						
N/A	Insulated Van		N/A						
No. of Trailers	N/A	Max Trailer Age (Years)	Doors						
N/A			N/A						
Unit Gate Service	Tractor (Power Only)	Sleeper Tractor							
N/A	N/A								
<input type="button" value="OK"/> <input type="button" value="Cancel"/> <input type="button" value="Clear"/>									
<input type="button" value="Add Equipment"/> <input type="button" value="Remove Equipment"/> <input type="button" value="Edit Equipment"/>									
<input type="button" value="Submit RFB"/> <input type="button" value="Cancel RFB"/>									

Fig. 39

[Back](#) [Forward](#) [Reload](#) [Home](#) [Search](#) [Netscape](#) [Print](#) [Security](#) [Stop](#) [What's Related](#)

[Bookmarks](#) [Location](#) [http://www.iam.allecom.com/Tour/Shipper_Demo.html](#)

[Instant Message](#) [WebMail](#) [People](#) [Yellow Pages](#) [Download](#) [New & Cool](#) [Channels](#)

Equipment Type - Pup Detail

Pup Type: ☐ Pup Supplied (Power Only)

Pup Length: Min. Pup Height: Max. Pup Height: Pup Width:

Min. No. Pup Wheels: Min. No. Pup Axes: No. of Pups: Converter Dolly:

Max. Pup Age (Years): Max. Tractor Age (Years): Doors: Lift Gate Service:

Ship: ☐ Truck: ☐

Complete F

OK Cancel Clear

Unsigned Java Applet Window

[Bid Summary](#) [How Services](#) [Home](#)

Start [IATN: Load Matching](#) [untitled - Paint](#)

N/A 20 5:10 PM

Carrier Qualifications
 Additional Information
 Add Equipment
 Remove Equipment
 Edit Equipment

Fig. 3h

[Home](#)
[New Services](#)
[Bid Summary](#)
[Complete RFB](#)
[Simple RFB](#)

[Unsigned Java Applet](#)

Container Length: N/A
 Container Height: N/A
 Container Type: N/A
 Container Width: N/A
 No of Containers: N/A
 Converter Duty: N/A

Max Container Age (Years): 2
 Max Tractor Age (Years): N/A
 Lin Gate Service: N/A
 Tractor (Power Only): N/A

OK Cancel Clear

Either/OR Air Rail Ship Truck

Stops
 Load Description
 Carrier Qualifications
 Additional Information

Add Equipment
 Remove Equipment
 Edit Equipment

Equipment Type - Container Detail

Container Type: N/A
 Container Height: N/A
 Container Width: N/A
 No of Containers: N/A
 Converter Duty: N/A

Max Container Age (Years): 2
 Max Tractor Age (Years): N/A
 Lin Gate Service: N/A
 Tractor (Power Only): N/A

OK Cancel Clear

Either/OR Air Rail Ship Truck

Stops
 Load Description
 Carrier Qualifications
 Additional Information

Add Equipment
 Remove Equipment
 Edit Equipment

Start [LATN: Load Matching](#) [Print](#)

[http://www.ata.illinois.com/Tools/amp/rfb.html](#)

12/23 5:07 PM

Fig. 3i

Carrier Qualifications Screen

Min. On Time Delivery(%) N/A

Min. Damage Free Delivery(%) N/A

Min. PO N/A

Min. Driver Load Type N/A

Min. Driver Experience(Years) N/A

Max. Driver Accidents last 5 years N/A

Max. Driver Moving Violations last 5 years N/A

Min. Bar N/A

Min. Team Drivers N/A

Team Drivers N/A

OK Cancel Clear

Unassigned Java Applet Window

Min. N/A

Max. N/A

Carrier Country N/A

Carrier Type N/A

Union/Non-Union N/A

Maintenance Type N/A

Driver Safety Program N/A

Driver Drug Screening Work Comp. Empl. Liab N/A

Communications N/A

Hazardous License Req. N/A

Carrier Financial Ratings Driver Specifications Carrier Special Services Carrier Authority

OK Cancel Clear

Unassigned Java Applet Window

Add Equipment

Document Date

Microsoft Word - rvs202

Printed: Print

2:23 PM

Fig. 3k

N Carrier Authority Screen

Please click on the States or provinces below to select which states you require bidding carriers to have authority in. Please remember you can pick as many states or provinces as you wish for this particular date, even those states or provinces not pertaining to this carriage.

☒ All Interstate Authority

AL	AK	AR	AZ	CA	CO	CT	DC	DE	FL	GA	HI	IA	ID	IL	IN	KS
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
KY	LA	MA	MD	ME	MI	MN	MO	MS	MT	NC	ND	NE	NH	NJ	NM	NV
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
NY	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VA	VT	WA	WI	WV	WY
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Canadian Provinces:

☐ All 13 Provinces

AB	BC	MB	NB	NF	NS	NW	ON	PE	PQ	SK	YU
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

American carriers have partnerships with Mexican carriers to serve Mexico. If you choose an American carrier that carrier must interline to deliver your shipment to Mexico. If the carrier you choose does not have a partnership with a Mexican carrier, your shipment must be transloaded at the border. In the event you choose to have your shipment transloaded a forwarding agency must be used.

☐ American Carrier With a Mexican partnership

OK Cancel Clear

Unsigned Java Applet Window

Microsoft Word - Invert02

IA IN Load Machine

Unloaded - Paint

3:33 PM

Fig. 3m

Invitation To Bid

Phone: 1-800-866-IATN Fax:
1-800-952-1194

Trans/log Number: 970501000503672

Please Enter a Bid Amount: US \$

Last Accepted Bid: Monday , 19 April
1999 01:59 PM

Submit Bid

STOPS				Date & Time	Plus	Minus	Miles
Origin	AUSTIN	TX	US	20 Apr 1999 08:00 AM			
Destin	TEXAS CITY	TX	US	21 Apr 1999 05:00 PM			202
Total Mileage (Calculated By PC Miler)							202

SHIPPER INFORMATION

Shipper Type = Independent Shipper	Annual Rev = 245000000	Employee Cnt = 220
D&B = pending	S&P = pending	CCA = pending
Moody's = pending		

LOAD TYPE

Load Information = TL

TRANSPORT MODE

Transport Mode = TRUCK

Trailer Equipment:

Van or Reefer	Len Min = 48	Tandem Type =
Extendible Length Min =	Wheels =	Length Max =
Lift Gate Service =	Extendible Length Max =	Height Max =
Axles =	Trailer Age Max =	Height Min =
Num Of Trailers =	Van Shape =	Width Min = 102
Doors =	Van Type =	

Additional Information

The Commodity to be shipped is GARBAGE BAGS.

The Carrier Must hold this Bid until 3:00:00 PM 04/19/1999.

22 Pallets/Exchange

The Weight of this load is 41,600 LBS.

FIG. 4



IATN SHIP2

Best 7 Report

Translog Number:
97450100507352

60

Shipper Load ID:

61

STOPS		Date & Time	Plus	Minus	Miles
Origin	ABBOTT	KY	26 Apr 1999 08:00 AM	:	:
Destin	ROCKLAND	PA	27 Apr 1999 05:00 PM	:	411
Total Mileage (Calculated By PC Miler)					411

RFB Information

1	2	3	4
---	---	---	---

Maximum Bid Amount 0.00

Actual Bids

Team Drivers

Maintenance

Hazardous

Driver Experience Min

Apple 885 stopped

395,0.0

Y

411,0.0

Y

425,0.0

Y

475,0.0

Y

INT

Y

N

Y

Y

FIG. 5

008221*12115760

File Edit View Go Communicator Help

Back Reload Home Search Netscape Print Security Shop

Bookmarks Location file:///D:/AUSTRALIA DEMO/AUSTRALIA DEMO2 copy.JPG

Instant Message Members WebMail Connections BzJournal SmartUpdate Mikplace

What's Related

XYZ LOGISTICS COMPANY

Sort/Filter Here

Java BBS

Simple RFB

Container RF

Equipment

Complete RF

View Best 7

Sort Filter

Origin

St Destination

Equip # of Bids - Shipper

St Pickup Dt

OK MAR-01-2000 V 2-F00220001

OK MAR-24-2000 V 4-F002210002

OK MAR-12-2000 F 1-F002210003

OK MAR-04-2000 R 2-F002210004

OK MAR-05-2000 VR 0-F002210005

OK MAR-10-2000 V 1-F002210006

OK MAR-14-2000 V 0-F002210007

OK MAR-09-2000 V 2-F002210008

OK MAR-03-2000 F 3-F002210009

ROUTING & MILEAGE

BILL OF LADING

BID SUMMARY

ACCOUNT & INVOICE

SAVE

Document Done

Netcape FastT...

JPEG G ima...

Adobe Phot...

unfilled - Pant

9:21 PM

Fig. 6

[File](#) [Edit](#) [View](#) [Go](#) [Communicator](#) [Help](#)

[Back](#) [Forward](#) [Reload](#) [Home](#) [Search](#) [Netcrops](#) [Print](#) [Security](#) [Stop](#)

[Bookmarks](#) [Address](#) [History](#) [Favorites](#) [Feeds](#) [What's Reading](#)

[Instant Messages](#) [Members](#) [WebMail](#) [Connections](#) [BiaRound](#) [SmartUpdate](#) [MyPlace](#)

[Home](#)

[Member Leads](#)

[Container Board](#)

[Container Info](#)

[New Services](#)

[Empty Containers/Open Loads](#)

[Double Click on Posting to View an Invitation to Bid](#)

Origin	St	Destination	St	Posting Dt	Delivery Dt	Equip	Lot/Qty	Wagon
CHICAGO	IL	LOS ANGELES	CA	MAR-24-1999		D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999		D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D4	40	
BOSTON	MA	CHICAGO	IL	APR-01-1999		D4	40	
KEARNY	NJ	CHICAGO	IL	APR-01-1999		D7	45	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D4	40	
KEARNY	NJ	CHICAGO	IL	APR-01-1999		D7	45	
BOSTON	MA	CHICAGO	IL	APR-01-1999	JUN-30-1999	D7	45	
KEARNY	NJ	COLUMBUS	OH	APR-01-1999		D4	40	
BOSTON	MA	COLUMBUS	OH	APR-01-1999	JUN-30-1999	D4	40	
KEARNY	NJ	COLUMBUS	OH	APR-01-1999		D7	45	
BOSTON	MA	COLUMBUS	OH	APR-01-1999	JUN-30-1999	D7	45	
BOSTON	MA	SAINT LOUIS	MO	APR-01-1999	JUN-30-1999	D7	45	

[Click on any Column Heading to Sort Postings](#)
[Regroups Multiple Trailer Types](#)

[If the Grid does not appear, Your browser does not support Java v1.1.](#)

[Home](#)

[Start](#) [Stop](#) [Pause](#) [Play](#) [Next](#) [Previous](#) [Full Screen](#) [Exit](#)

[Netcrops Fax](#) [Netcrops E-mail](#) [Netcrops P...](#)

[Netcrops](#)

[11:35 AM](#)

FIG. 7

Netscap: File Edit View Go Communicator Help

Back Forward Bookmarks Netsite [http://iata2-ew3.all.net/9719/cgi-bin/signon.cgi] Print Security Stop


IATN SHIP2

Your Selection for Translog Number >66
970501000504109

Carrier Name: Swift Transportation -67

Contact Name: Jerry Clyborne -68

Phone Number: (800)800-2200 69

 65

Simple RFB

Complete RFB

Bid Summary

New Services

Home

This selection was made on Bid Age 16 1459:33
TSA/Screen 1999. If you wish to change your selection
please contact IATN at (800)986-IATN. Ask for
Operators and refer to Tracking Number
970501000504109.

70

Document Done

FIG. 8

SHIPPER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____ 38AUTHORIZATION NO. 39NONE ☐ FIXED
(4 DIGITS)☐☐☐☐DAILY WEEKLY MO.
VARIABLE ☐ ☐ ☐APPROX. ANNUAL REVENUE _____ 40

APPROX. NO. OF EMPLOYEES _____

DUN & BRADSTREET

☐☐☐☐☐☐☐☐☐

MOODYS

☐☐☐☐☐☐☐☐☐

STANDARD & POOR'S

☐☐☐☐☐☐☐☐☐

YOUR CO. FUNCTIONS AS:

☐☐☐☐☐☐SHIPPER CARRIER BROKER FWD 3PL 42

YOUR CO. IS RUN BY:

☐☐☐☐☐☐

FIG. 9

009221 1215250

CARRIER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____

AUTHORIZATION NO.

DAILY WEEKLY MO.

NONE ☐ FIXED ☐ (4 DIGITS) ☐☐☐☐ VARIABLE ☐ ☐ ☐

MEMBER	SHIPPER	CARRIER	BROKER	FWD	3PL	INTERLINING
TYPE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>

APPROX. ANNUAL	APPROX. NO.
REVENUE _____	OF EMPLOYEES _____

DUN & BRADSTREET ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

DOT RATING ☐ ☐ ☐

ON TIME DELIVERY _____ % DAMAGE FREE DELIVERY _____ %

TEAM DRIVERS/ SLEEPERS/INTERNAL MAINT./ HAZARDOUS LICENSE

FIG. 10a

00751121.122600

DRIVER AND VEHICLE SAFETY INFORMATION									
INSURANCE INFORMATION									
INTERSTATE SERVICE AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CANADA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SERVICES OFFERED	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
AREA OF CARRIER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	TYPE OF CARRIER	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
LOAD TYPE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COMMUNICATIONS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

FIG. 10b

9

[illegible]

FIG. 10c

Number of trailers: _____

Newest trailer age: _____

Newest trailer age: _____

Straight Truck: _____

TRAILER TYPE		DT DF F →									
LENGTH											
	20										
	26										
	↓										
	57										
WIDTH											
	96										
	102										
	OV										
HEIGHT											
	12/6										
	↓										
	14/6										
SIDES											
WHEELS											
AXLES											
DOORS											
HEATED											
LIFT GATE											
EXTENDIBLES											
TANDEMS											

FIG. 10d

0505121 22000

NUMBER OF HOURS LATE _____
BEFORE LOAD IS FREE _____
DELAYED OR DETAINED _____
POWER UNITS _____
CHARGE PER 15 MIN. LATE _____
ADVANCING CHARGES _____

[illegible]